



# A FAMILY AFFAIR

## KIM AND JOHN CELEBRATE BRICKWATER

by SUSAN M BOYCE

At 9:59 on the day Brickwater's second phase launched sales, Kim and John had their email ready. The instant the clock ticked over 10:00, they hit "send," and a split second later, their offer was first to arrive on the sales team's desk.

"We'd been camping for the weekend when the first building went up for sale," Kim says. "By the time we got back, there was only one suite left, and it didn't work for us. We weren't about to let that happen again."

The couple had known for several years that Brickwater Village was the community they wanted to call home. "Several years ago, my dad decided it was time to downsize from his 4,000-square-foot house into a condo," Kim explains.

"None of the places he looked at worked, until he saw Signature, one of the first phases

at Brickwater Village. The elevator wasn't even functioning yet, so we had to walk up to the third floor. But when I saw his smile, I knew he'd found his perfect new home — 1,550 square feet, massive deck, walk-in pantry, two bedrooms plus a den. His realtor said that after 35 years in the business, she'd never seen anything that compared."

Like Kim's dad, the couple were clear on the features they wanted from a home. "My husband is a musician, so we needed a third bedroom for his studio. But we were worried the noise might bother our neighbours. When I mentioned it to Nicole, the sales manager, she immediately got the entire team on board to solve our problem."

The solution was simple to define but challenging to execute: have the entire room — even the closet — soundproofed. "I don't know any other developer who

would have gone to such lengths to meet our needs. They genuinely wanted it to be perfect for us. It's really true that you become part of the Falcon family when you buy a Falcon home." Kim's eyes twinkle. "I'm sure my dad would adopt Nicole if he could."

With their November move-in date fast approaching, Kim says the thing she's most looking forward to after the moving men leave is indulging in a long, leisurely bath in her "incredibly beautiful, freestanding ensuite tub."

Looking a bit farther ahead, she's already planning how to make the upcoming holiday season extra special for her father — which sounds like the beginning of a whole new set of family traditions.

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*For more information about Brickwater in downtown Maple Ridge, visit [brickwatervillage.com](http://brickwatervillage.com).*